



Methods for Strategic Collaboration



Learn how to engage groups of 2-10,000 in strategic conversations, breakthrough thinking, decision-making and collaborative action.

Appreciative Inquiry

ROC - Return on Collaboration

Future Search

World Café

Open Space Technology

Polarity Mapping

Phoenix, AZ, USA – April 13-16, 2015

Berlin, Germany – June 8-11, 2015

New Delhi, India – Summer 2015

Tickets und Seminarbeschreibung für den Berliner Event siehe

[http://de.amiando.com/BSNPZGI.htm
l?page=1228494&mode=guestView](http://de.amiando.com/BSNPZGI.htm?l?page=1228494&mode=guestView)

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Christine Whitney Sanchez is President of Innovation Partners International of the Southwest, a social enterprise network of business consultants, facilitators, coaches and trainers focused on igniting and implementing positive change in the context of whole systems. Dedicated to collaboration and transformation, and a serial social entrepreneur, she has worked with organizations across six continents to build leadership, strengthen collaboration and facilitate some of the largest intergenerational conversations in the world. She has trained thousands of consultants and change leaders around the globe in strength-based approaches for self-organizing in their own communities.

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Learning Objectives

- Through experiential learning, gain a working knowledge of the principles, steps and practices of Appreciative Inquiry, ROC - Return on Collaboration, World Café and Open Space Technology.
- Experiment with mixing and matching methods to serve strategic purposes.
- Practice Appreciate Interviews, small group learning and large group synthesis as part of the Discovery Phase of Appreciative Inquiry.
- Learn how ROC – Return on Collaboration expands on the best of AI.
- Engage in ROC's Disruptive Inquiry in the hospitable space of a World Café.
- Participate in two types of Open Space Technology meetings as part of Dream and Design Phases of Appreciative Inquiry.
- Practice Polarity Mapping as part of the Destiny Phase of Appreciative Inquiry.
- Craft Radical Appreciation and Disruptive Inquiry questions in your own language and for your own environment.

Blend & Scale Five Powerful Methods

Appreciative Inquiry is a positive change method for discovering what is healthy and working well and then building on those successes. Rather than focus on what needs to be fixed, Appreciative Inquiry (AI) taps the root causes of success and generates plans for bringing dreams to life. Beginning with person-to-person conversations that encourage storytelling and focus on values and desires, the process then expands to larger and larger groups that collectively decide what they want to create together. AI is an ideal planning and management tool because it catalyzes a cascade of conversations about what has been most successful, most meaningful and most alive.

ROC – Return on Collaboration offers principles, practices and processes for quickly generating collaborative decisions and impact. Grounded in systems thinking, brain science, human development, organizational design, and collaborative strategy, ROC builds on the best of Appreciative Inquiry. ROC - Return on Collaboration was developed, tested and disseminated by Christine and her partners at [Innovation Partners International](#). ROC saves time and money by quickly generating collaboratively developed plans that increase ownership and action commitments to rapidly launch implementation.

Open Space Technology quickly enables diverse groups of people, as well as those who work together every day, to tap the collective intelligence of the whole. The self-organizing process honors and leverages each person's passion while calling forth a corresponding commitment to take responsibility for action. In Open Space gatherings, participants create and manage their own agenda of parallel working sessions around a central theme of strategic importance. By the end of the meeting, what was most important has been discussed and recorded, next steps have been identified and commitments for action have been made.

World Café gathers people at small tables to engage in conversations that matter. This easy to use method for fostering collaborative dialogue, particularly in large groups with small timeframes, keeps people moving, thinking outside the box and building on one another's ideas as they rotate from table to table. World Café is used to engage people, especially those who don't know one another, in authentic conversation to generate input, share knowledge and conduct in-depth exploration of key strategic challenges in a very short period of time.

Polarity Mapping is an elegant tool, which leverages the best of apparent opposites resulting in win-win solutions. Many challenges are not problems, which can be solved with either/or solutions. Rather, they are dilemmas or polarities that need strategic engagement. Polarity mapping provides a complete picture of the interdependent opposing forces that often create gridlock. Working with the upsides of both poles, predictions can be made for the types of change that will result in a robust and realistic strategy.

Materials Provided

Methods for Strategic Collaboration – Christine Whitney Sanchez
The Power of Appreciative Inquiry – Diana Whitney, Amanda Trosten-Bloom
Open Space Technology Users Guide – Harrison Owen
“Café to Go” – World Café Community Foundation