



# STRATEGIC COLLABORATION

## Foundations Training

Working together for a higher purpose

Fritz Walter  
Change Management

workshop organizer

Sunday 03 October – Thursday 07 October

Register before June 28 and save € 200

### Portable \* Flexible \* Scalable

Develop foundational skills to apply four powerful methods used around the world to engage groups of 2 to 10,000 in breakthrough thinking, decision-making and collaborative action.



**Appreciative Inquiry** is a positive change method predicated on what’s already working and building on that success. Rather than focus on what needs to be fixed, Appreciative Inquiry looks deeply into the root causes of success and leverages and amplifies what is successful. From one-to-one conversations,

incorporating storytelling about values and desires, the process expands to large group process for co-creating the future.

Appreciative Inquiry is an ideal planning and management tool because it catalyzes a cascade of affirmative conversations throughout the system.

*"This workshop built my confidence as a facilitator and enabled me to incorporate Appreciative Inquiry and Open Space Technology into a pilot test of an activity to mobilize sector wide collaboration to improve the national response to orphans and vulnerable children throughout sub-Saharan Africa."*

**Jane Begala, Washington D.C.**



**Open Space Technology** quickly enables diverse groups of

people to tap into the collective intelligence of the whole. The principles, practices and self-organizing process leverages each person’s passion into a call for action. In half-day to three-day Open Space gatherings, participants create and manage their own agenda of parallel working sessions around a central strategic theme. The outcome includes recorded discussions, next steps and a commitment to action.



**World Café** fosters collaborative dialogue in large groups by rotating participants through a series of small tables.

Authentic conversations encourage sharing knowledge, building on each other’s ideas, thinking outside of the box and creating connections. This easy to use process quickly generates quality in-depth responses to challenges and opportunities.



**Polarity Mapping** is powerful tool designed by Barry Johnson, Ph.D. that leverages the best of apparent opposites

resulting in win-win solutions. Many challenges are not problems that can be solved with either/or solutions. Rather, they are dilemmas or polarities to be managed. Polarity mapping provides a complete picture of the interdependent opposing forces that often create gridlock. Working with the upsides of both poles, predictions can be made for the types of change that will result from any strategy.



**Transpersonal Leadership** pops up all over the place during Strategic Collaboration. Transpersonal leaders put the good of the whole above their own agendas and cultivate collaboration and distributed leadership. They are able to operate from beyond (trans) the level of their personality (personal) because they have developed sense of self which included but is not limited to a healthy ego and a skillfull social self.

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## WORKSHOP OBJECTIVES

- Through experiential learning, gain a working knowledge of the principles, steps and practices of **Appreciative Inquiry**, **World Café**, **Open Space Technology** and **Polarity Mapping**
- Practice Appreciate Interviews, small group learning and large group synthesis as part of the **Discovery Phase** of Appreciative Inquiry.
- Engage in a **World Café** as part of the **Dream Phase** of Appreciative Inquiry.
- Participate in an **Open Space Technology** meeting as part of **Design Phase** of Appreciative Inquiry.
- Practice **Polarity Mapping** as part of the **Destiny Phase** of Appreciative Inquiry.
- Craft **appreciative questions** and **provocative propositions** in your own language and for your environment.

*I am anxious to extend this Open Space and World Cafe process to Girl Scouts and other venues/organizations. Each participant has walked away with a bit of understanding of 'how to hear the voices of the masses'."*

**Participant, Girl Scouts of the USA**

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### FACULTY

**Christine Whitney Sanchez** consults internationally with organizations and communities to build the capacity for conscious leadership and strategic collaboration. She is an international pioneer in blending Appreciative Inquiry, World Café, Open Space Technology and Polarity Management® to deepen communication through conversations that matter and to liberate self-organization so that people can strategically collaborate by taking responsibility for their passion.



*I plan to use Appreciative Inquiry in my next leadership workshop in Ireland as a first step in bringing about a change to emphasize the positive in training of our leaders."*

**Participant from Ireland**

*Christine is well-known as a large-scale change leader. In 2005 she collaborated with large volunteer teams to host the largest World Café in the world and she facilitated the largest Open Space event in the USA at the 2005 Girl Scout National Convention. In 2008 over 10,000 girls and adults were invited to use their voice, have conversations that matter and create the future for the Girl Scout Movement.*

Christine brought the training workshop "Strategic Collaboration" to organizations such as Northrop Grumman, United States Postal Service, Arizona Diamondbacks Sales, American Red Cross, City of Aspen, CO, La Liga de La Leche Latinamericano, The Nature Conservancy, Kaos Pilots Business School in Denmark, Facilitators Network Singapore and Girl Scouts of the USA.

[www.christinewhitneysanchez.com](http://www.christinewhitneysanchez.com)

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**REGISTRATION FORM**  
**STRATEGIC COLLABORATION**

**WHEN:** Sunday 03 October, starting at 7 p.m. – Thursday 07 October, closing at 4 p.m.

**WHERE:** Schlußhof Seminar GmbH, Schlußhof, D-17279 Lychen. <http://www.schluesshof.de/>

**MANUAL & BOOKS:** A comprehensive workshop manual and the following book are included with tuition and will be available onsite:

- › *The Power of Appreciative Inquiry* by Diana Whitney, Amanda Trosten-Bloom & David Cooperrider

***Space is limited – register soon!***

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Name (as you would like it printed on your nametag) \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_ City/State/Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

**Cost: € 780 excl. VAT, all inclusive: fee for workshop, board and lodge (double room with two beds)**

**Early Bird Registration** before Juni 28, 2010

**Single registrations after Juni 28, 2010 € 980 excl. VAT**

**Single rooms cost an extra of € 10 per night**

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### **If you need to cancel...**

Then we will make a full refund as long as you cancel before 30 June. *We will refund 50% as you cancel before 30 September. While refunds will not be issued within four weeks of the workshop, you may apply your registration fee to a future workshop.*

### **How to prepare and what to bring with you...**

We will send you joining guidelines, a full programme and a checklist of what you will need to bring with you by September 3<sup>rd</sup>, 2010.

### **A reminder about the venue...**

**Schlüsshof** is a beautiful park-like garden for seminars, workshops and is located next to the great Lychenlake. For short trips you can rent a bike or a canoe. Most accommodation is for two persons sharing. From Berlin mainstation to Schlüsshof Lychen traveltime by train or car is about 90 minutes. The park-like garden makes this property a real gem. They serve delicious organic food.

### **For More Information**

Please contact me: eMail: [info@fritzwalter.com](mailto:info@fritzwalter.com) or phone: +49-(0)30-2175290